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To Whom It May Concern:

This letter is to serve as my formal recommendation for Derrick Peters. I have worked with Derrick in various capacities over the past two and one half years. I feel that he would be an excellent candidate for your company.

During his time with our company, Derrick has consistently demonstrated a strong work ethic and a dedication to success. His efforts have produced high quality results time and time again. During his relatively short tenure with our organization he has proven to be goal oriented and has been promoted on two separate occasions to his last position as Activation Manager for the Pacific NW Control States. In this role he had budgetary control over six states including Washington, Oregon, Utah, Montana, Wyoming, and Idaho. He has proven to be an excellent employee and that has done an outstanding job of managing projects from inception to completion.

Throughout his time with Beam Global Spirits and Wine, Derrick has fully embraced a leadership role in guiding our sales and marketing team. Many of his co-workers seek his advice and support. Derrick is always there for them and is quite comfortable in the role. I feel his budding leadership abilities will become even more effective as he progresses in his career.

For these reasons, I highly recommend Derrick Peters as a candidate for your company. If you have any questions regarding Derrick or this recommendation, please contact me.

Sincerely,

William P. Hurley Division Vice President Western Control States Beam Global Spirits and Wine P: (425) 883-4075